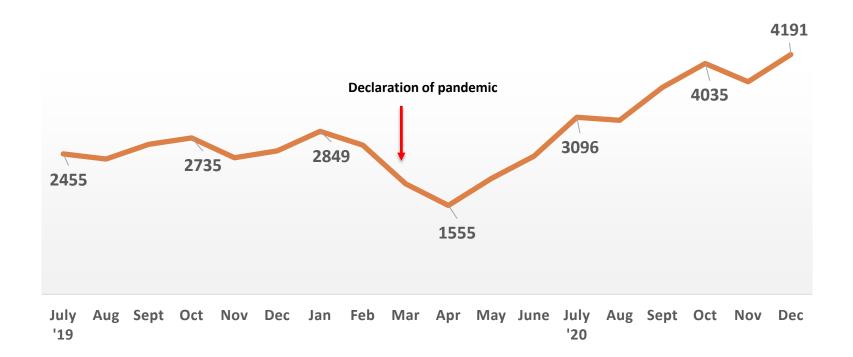
RideFACT Services, Demand & Budget in the aftermath of the Covid-19 pandemic

1. RideFACT Ridership since Jul 2019



Countywide Ridership by City

			,,	
CITY/AREA	2016-17	201 <i>7</i> -18	2018-19	2019-2020
SAN DIEGO	7,377	12,080		
	•		13,014	12,802
OCEANSIDE	7,306	6,350	3,679	6,830
ESCONDIDO	3,119	3,330	4,639	6,348
SAN MARCOS	1,644	2,849	1,664	3,191
CHULA VISTA	1,560	2,417	6,470	2,306
CARLSBAD	1,280	1,899	1,242	1,382
EL CAJON	500	1,881	1,231	1,304
VISTA	1,220	1,234	1,014	1,090
LA MESA	620	1,152	987	1,066
ENCINITAS	631	1,124	758	1,051
OTHER	1,153	987	656	747
POWAY	1,203	443	527	424
SANTEE	257	341	495	380
SPRING VALLEY	_	314	343	286
NATIONAL CITY	478	285	170	272
LEMON GROVE	26	211	130	208
SOLANA BEACH	35	139	127	124
RAMONA	159	110	116	85
CORONADO	131	83	57	82
IMPERIAL BEACH	158	51	52	64
DEL MAR	188	46	21	19
CAMP PENDLETON	-	8	-	_
TOTAL	29,045	37,334	37,392	40,061

4. Factors affecting RideFACT Demand

What is driving growth in RideFACT demand:

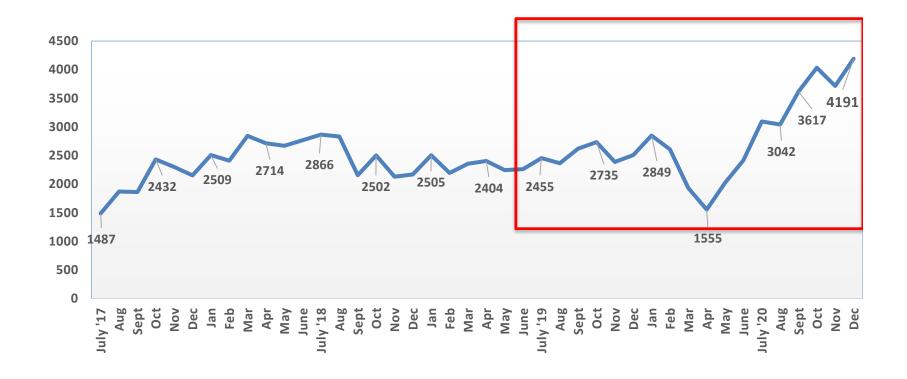
- □ Free Fares Apr 2020
- "Open" eligibility Apr 2020
- Meal deliveries for low-income seniors Apr 2020
- Decrease in transit ridership*
- Volunteer driver services impacted*
- Sharp rise in referrals to FACT*
- Increases in Cost-per-trip and Trip-Length
- Demographics

Review RideFACT Ridership Trend & Demand

Factors affecting RideFACT budget:

- □ Lost fare revenue since April 2020
- Vendor costs increasing
- Fewer FACT owned vehicles
- RideFACT funding is flat and capped

6. Ridership – Longer term trend

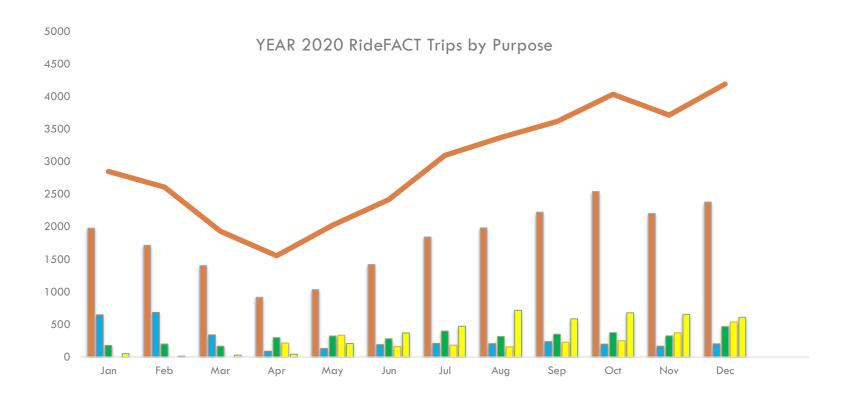


7. RideFACT Growth - Year over Year

Year 2019 & 2020



8. RideFACT Ridership - breakdown



9. Rate of growth

A	B 1-way trips	C 1-way trips	D	E
RideFACT trips				
by Month	FY 2020	FY 2021	Difference	% Change
July	2,455	3,096	641	20.7%
Aug	2,365	3,371	1,006	29.8 %
Sep	2,621	3,617	996	27.5%
Oct	2,735	4,035	1,300	32.2 %
Nov	2,388	3,716	1,328	35.7%
<mark>Dec</mark>	<mark>2,508</mark>	<mark>4,191</mark>	<mark>1,683</mark>	<mark>67.1%</mark>

10. RideFACT Budget Deficit for FY 2021

•	RideFACT	Budget
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- Expense Projection
- Budget Deficit
- Requested Amount

\$400,000

\$700,000

\$300,000

\$300,000

11. Demand Mitigation Options

- Elimination of Meal Delivery Trips
- Enforce eligibility
- Reinstate (or Raise) Fares
- Cap on daily ridership
- Request assistance from State, SANDAG, County,
 Transit agencies

12. Other Impacts and Opportunities

- Increased and enhanced partnerships
- Expanded service options (shopping, meal deliveries)
- Recognition in the community
- Positioning for future needs

Thank you!