Express Lane
February 2014 Highlights

• Since 2010: **1.7 million solo drivers**
• Average Speed: **>65 MPH**
• Average Work Week Trips: **Steadily increase**
• Speed Differential: **up to 23 MPH**
• Toll Paying Users: **>2,950 (avg. daily)**
• Monthly Revenue: **>$144,000**
• **>80% Repeat Customer** → **>90% Revenue**
# Year Over Year Comparison by Month

<table>
<thead>
<tr>
<th>Month</th>
<th>2013</th>
<th>2014</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>February</td>
<td>2,280 vehicles</td>
<td>2,983 vehicles</td>
<td>31% Users</td>
</tr>
<tr>
<td>Average Daily Toll Paying Trips</td>
<td>$5,135</td>
<td>$7,212</td>
<td>$2.25</td>
</tr>
<tr>
<td>Average Daily Toll Revenue</td>
<td>$5,135</td>
<td>$7,212</td>
<td>$2.25</td>
</tr>
<tr>
<td>Average Peak Period Toll Rate M-F 5AM to 11AM</td>
<td>$2.78</td>
<td>$3.23</td>
<td>$2.74</td>
</tr>
<tr>
<td>Average Peak Period Toll Rate M-Th 5AM to 9AM</td>
<td>$2.74</td>
<td>$3.22</td>
<td>$2.74</td>
</tr>
</tbody>
</table>

## February 2014 Corridor Users

- **GP Users**: 58%
- **EL - Toll Users**: 4%
- **EL - Carpool Users**: 38%

I-680 Sunol SMART Carpool Lane Joint Powers Authority
Transponder Statistics

I-680 Sunol SMART Carpool Lane Joint Powers Authority

February 2014
Average Travel Speed
(Within 14-mile Express Lane Facility)

Express Lane Average 70 MPH
General Purpose Lane Average 63 MPH
**Average Daily Speed Curves During Peak Commute Period**

Central Segment (Washington to Mission)

**Express Lane Operates 23+ MPH Faster during Peak Commute**

**Time**

February 2014 - Tuesday to Thursday Averages

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**Average Daily Toll Trips**

February 2014

(Tuesday to Thursday from 5 AM to 8 PM)

AM and PM Peak Travel Period – Usage Steadily Increasing
Revenue and Trips by Day of Week

February 2014
Toll Range During Peak Commute Hours
(5AM to 11AM)

Avg. Toll: $2.55

*Based on 15 minute averages
Revenue (Estimated Gross vs. Forecasted)

Revenue in FY 2013/14
(July 2013 to February 2014)

<table>
<thead>
<tr>
<th>Estimated Gross Revenue</th>
<th>$982,000</th>
<th>9%</th>
</tr>
</thead>
</table>

Forecasted* $900,000

* Forecasted revenue for the full FY 13/14 is $1,350,000

Questions?