Express Lane 
January 2014 Highlights

- Since 2010: **1.7 million solo drivers**
- Average Speed: **>65 MPH**
- Average Work Week Trips: **Steadily increase**
- GP Comparison: **>20 MPH**
- Average Time Savings: **>1.2 minutes**
- Toll Paying Users: **>2,500**
- Monthly Revenue: **>$136,000**
- **>80% Repeat Customer → >90% Revenue**
### Year Over Year Comparison by Month

<table>
<thead>
<tr>
<th>January 2013</th>
<th>January 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>22% Users</strong></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Average Daily Toll Paying Tips</th>
<th>2,072 vehicles</th>
<th>2,543 vehicles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Daily Toll Revenue</td>
<td>$5,049</td>
<td>$5,920</td>
</tr>
<tr>
<td>Average Toll Rate</td>
<td>$2.44</td>
<td>$2.34</td>
</tr>
</tbody>
</table>

**Average Peak Period Toll Rate**

- M-F 5AM to 11AM: $3.02
- M-Th 5AM to 9AM: $3.04

**Corridor Users**

- GP Users: 69%
- EL - Toll Users: 7%
- EL - Carpool Users: 25%
Transponder Statistics

January 2014
Average Travel Speed
(Within 14-mile Express Lane Facility)
Central Segment (Washington to Mission)

Average Daily Speed Curves During Peak Commute Period

Express Lane Operates 20 MPH Faster during Peak Commute

Time
January 2014 - Tuesday to Thursday Averages

Average Daily Toll Trips
January 2014
(Tuesday to Thursday from 5 AM to 8 PM)

AM and PM Peak Travel Period – Usage Steadily Increasing
Revenue and Trips by Day of Week

75% of Trips generate 95% of Total Revenue

Total Revenue
Total Trips

Monday
Tuesday
Wednesday
Thursday
Friday

AM
PM

January 2014
Toll Range During Peak Commute
(5AM to 11AM)

Max Toll: $6.50
Revenue (Estimated Gross vs. Forecasted)

Revenue in FY 2013/14
(July 2013 to January 2014)

Estimated Gross Revenue $838,000

Forecasted* $786,000

* Forecasted revenue for the full FY 13/14 is $1,350,000

Questions?