



# ANNUAL FINANCIAL REPORT

FOR THE YEAR ENDED JUNE 30, 2016

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#### INDEPENDENT AUDITOR'S REPORT

Governing Board Sunol Smart Carpool Lane Joint Powers Authority Oakland, California

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Sunol Smart Carpool Lane Joint Powers Authority (Authority), as of and for the year ended June 30, 2016, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

# **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Authority, as of June 30, 2016, and the changes in financial position, and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Other Matters

### Required Supplementary Information

Varrinet, Trine, Day & Co. LLP

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages four through seven be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Palo Alto, California

November 28, 2016

# MAP OF I-680 SUNOL SMART CARPOOL LANE JUNE 30, 2016



# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2016

Management has prepared the following discussion and analysis of the Sunol Smart Carpool Lane Joint Powers Authority (the Authority) financial performance, which provides an overview of its financial activities for the fiscal year ended June 30, 2016. Management encourages readers to consider the information presented here in conjunction with the accompanying financial statements and related notes.

# **Financial Highlights**

- Total net position increased by \$0.28 million or 6.5 percent from \$4.27 million to \$4.54 million as of June 30, 2016, compared to June 30, 2015. This increase is mostly due to an increase in cash related to toll revenues collected. Capital assets, net of accumulated depreciation, comprised \$1.81 million or 39.8 percent of the total net position at June 30, 2016.
- For the year ended June 30, 2016, cash and cash equivalents increased by \$0.74 million or 28.0 percent from \$2.66 million to \$3.40 million. This increase is mostly attributed to an increase in toll and grant revenue collections over fiscal year 2015.
- Operating revenue was \$2.16 million during fiscal year 2016, an increase of \$0.23 million or 11.7 percent over fiscal year 2015.
- The Authority's total operating expenses were \$1.87 million during fiscal year 2016, an increase of \$0.20 million or 12.1 percent from fiscal year 2015. This increase in operations and maintenance expenses over the prior fiscal year is mostly due to a rate increase on the main consultant contract. Operating expenses of \$1.73 million for fiscal year 2016 were primarily comprised of program operations and maintenance costs.

### **Overview of the Basic Financial Statements**

The basic financial statements of the Authority are presented as an enterprise fund, which reports all activities using the accrual basis of accounting and the economic resources measurement focus. With this basis of accounting, revenues are recorded when earned and expenses are recorded when the related liabilities are incurred. The enterprise fund is used to account for the collection of toll revenues and payment of the Authority's expenses. The financial statements provide both long-term and short-term financial information and information about cash flows. The Authority's financial statements are presented as follows:

- Statement of Net Position;
- Statement of Revenues, Expenses and Changes in Net Position;
- Statement of Cash Flows: and
- Notes to the financial statements.

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2016

# **Financial Analysis**

The following table presents the Authority's net position as of June 30, 2016, and June 30, 2015:

	June 30, 2016		Ju	ne 30, 2015
Current assets	\$	3,501,505	\$	2,851,544
Capital assets, net		1,809,451		1,951,027
Total assets		5,310,956		4,802,571
Total liabilities		(767,529)		(534,582)
Net position	\$	4,543,427	\$	4,267,989

The following table presents the Authority's change in net position for the fiscal year ended June 30, 2016, and the period ended June 30, 2015:

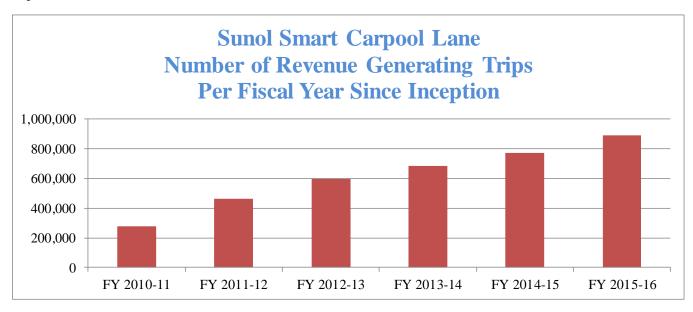
	Ju	June 30, 2016		ne 30, 2015
Operating revenue	\$	2,162,406	\$	1,935,586
Operating expenses		1,873,863		1,671,082
Operating income		288,543		264,504
Nonoperating revenue (expense)		(13,105)		133,489
Increase (decrease) in net position		275,438		397,993
Net position, beginning of period		4,267,989		3,869,996
Net position, end of period	\$	4,543,427	\$	4,267,989

While Alameda County Transportation Commission (Alameda CTC) continues as the managing agency of the Sunol Smart Carpool Lane, it no longer subsidizes administrative support costs on behalf of the Authority. Accordingly, these costs were included in the Statement of Revenues, Expenses, and Changes in Net Position (see Note 3 to the financial statements for a more detailed explanation).

The Authority began operating a toll lane on the Sunol Grade segment of southbound Interstate 680 in Alameda and Santa Clara counties on September 20, 2010. Since operations began, monthly toll lane usage has more than tripled, going from 25,792 trips in October 2010 to 88,127 trips in June 2016.

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2016

The following chart demonstrates the trips that have been taken in the toll lane by fiscal year since inception in September 2010.



Cash increased by \$743.1 thousand or 28.0 percent. Revenues for the period, including tolls and other revenues in the amount of \$2,149.3 thousand plus the change in prepaid expenses of \$7.8 thousand, receivables of \$85.4 thousand, and liabilities of \$232.9 thousand, were offset by \$1,732.3 thousand of operations and maintenance expenses.

# **Capital Assets**

The following table presents the Authority's capital asset activity from June 30, 2015 to June 30, 2016:

	Ju	ne 30, 2015	Additions		Deletions		June 30, 2016	
Toll revenue equipment	\$	3,119,602	\$	-	\$	-	\$	3,119,602
Accumulated depreciation		(1,168,575)		(141,576)				(1,310,151)
Net book value	\$	1,951,027	\$	(141,576)	\$	-	\$	1,809,451

# MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2016

# **Comparison of Budget to Actual**

Prior to each fiscal year, the Authority adopts a budget for the coming year. The adopted operating revenue budget for fiscal year 2016 was \$1,700.0 thousand. Actual operating revenues were \$2,162.4 thousand, which was \$462.4 thousand or 27.2 percent higher than budget.

The adopted operating expense budget was \$2,775.6 thousand. Actual operating expenses were \$1,873.9 thousand, which was \$901.7 thousand or 32.5 percent less than budget.

The adopted budget for other revenues was \$610.0 thousand. Actual other revenues were (\$13.1) thousand due to a reversal of a prior year accrual for grant revenues. With this express lane being a fairly new start up, the intent when the budget was developed was to use grant revenues to help fund the operating costs if and when needed, however, this safety net was not invoked as the toll revenues received were more than adequate to fund operations and maintenance costs throughout the fiscal year.

The adopted capital projects budget for both revenues and expenses was \$2,100.0 thousand. Actual capital revenues and expenses were \$0.0 because, for cost effectiveness and efficiency purposes, the anticipated capital budget for an automated toll violation enforcement system was combined with an Alameda CTC capital project and will be implemented along with a larger project by Alameda CTC.

# **Other Significant Matters**

Alameda CTC, in cooperation with the California Department of Transportation and the Federal Highway Administration, will construct a High Occupancy Vehicle (HOV)/Express Lane on northbound I-680 from the State Route (SR) 237 interchange in Santa Clara County to north of the SR 84 interchange in Alameda County. The complete project will widen about 15 miles of the freeway to accommodate the HOV/Express Lane along with several auxiliary lanes connecting on-ramps and off-ramps. Bridge crossings will be modified, and retaining walls will be constructed to accommodate the widening. The project will also include upgrading the southbound express lane configuration from a controlled access to a near continuous access configuration. The project approval and environmental phase of the project was completed in the summer of 2015. The current phase began in August 2015 and includes design and construction of an initial nine mile segment to provide operational benefits and expedite congestion relief in the corridor. The final design of this phase, from Auto Mall Parkway to SR 84, is underway. This work will continue through 2016.

The Authority was originally formed to plan, design, construct, and administer the operations of a value pricing high-occupancy vehicle program on the Sunol Grade segment of Interstate 680 between the interchange with Alcosta Boulevard in the City of Dublin in Alameda County and SR 237 (Calaveras Boulevard) in the City of Milpitas in Santa Clara County. In addition to managing the operations of the existing toll lane, the Authority provides oversight for the planning, design and construction of the northbound project and will be responsible for the operations and maintenance of the express lane once it is put into service which is currently projected for mid-2019.

### **Request for Information**

This financial report is designed to provide a general overview of the Authority's finances for all those interested in the finances of the Sunol Smart Carpool Lane JPA. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Finance Department at 1111 Broadway, Suite 800, Oakland, CA 94607.

# STATEMENT OF NET POSITION JUNE 30, 2016

ASSETS Cash Accounts receivable Capital assets, net of accumulated depreciation Total Assets	\$ 3,401,536 99,969 1,809,451 5,310,956
LIABILITIES  Accounts payable Accrued liabilities Total Liabilities	266,477 501,052 767,529
NET POSITION  Net investment in capital assets Unrestricted Total Net Position	1,809,451 2,733,976 \$ 4,543,427

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2016

OPERATING REVENUES	
Toll revenue	\$ 2,162,406
Total operating revenue	2,162,406
OPERATING EXPENSES	
Operations and maintenance	1,732,287
Depreciation expense	141,576
Total operating expenses	1,873,863
Operating income	288,543
NONOPERATING REVENUES (EXPENSES)	
Interest income	4,793
Grants	(17,898)
Total nonoperating revenues (expenses)	(13,105)
Change in net position	275,438
Net Position - Beginning	4,267,989_
Net Position - Ending	\$ 4,543,427

The accompanying notes are an integral part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016

CASH FLOWS FROM OPERATING ACTIVITIES	¢	2 222 860
Cash receipts from customers	\$	2,222,869
Payments to suppliers for goods and services  Cash flow from operating activities	•	(1,491,586) 731,283
Cash flow from operating activities	Ф	731,263
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Cash receipts from grants		7,056
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash receipts from interest income		4,793
Net change in cash and cash equivalents		743,132
Cash and Cash Equivalents - Beginning		2,658,404
Cash and Cash Equivalents - Ending		3,401,536
RECONCILIATION OF OPERATING INCOME TO NET		
CASH PROVIDED BY OPERATING ACTIVITIES		
Operating income		288,543
Adjustments to reconcile operating income to net cash provided by operating activities		,
Depreciation expense		141,576
Changes in assets and liabilities		·
Decrease in receivables		60,463
Decrease in prepaid expenses		7,754
Increase in liabilities		232,947
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u> </u>	721 292
NET CASH FROVIDED DI UPERATING ACTIVITIES	Ф	731,283

The accompanying notes are an integral part of these financial statements.

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

#### **NOTE 1 – REPORTING ENTITY**

The Sunol Smart Carpool Lane Joint Powers Authority (the Authority) is a joint powers authority, organized in February 2006 pursuant to a joint powers agreement (Agreement) among the Alameda County Congestion Management Agency (ACCMA), Alameda County Transportation Improvement Authority (ACTIA), and the Santa Clara Valley Transportation Authority. As of July 1, 2010, ACCMA and ACTIA have been succeeded by the Alameda County Transportation Commission (Alameda CTC) which has all of the powers and responsibilities of the former agencies. The Agreement was entered into pursuant to the Government Code of the State of California, commencing with Section 6500. The Authority was formed to plan, design, construct, and administer the operations of a value pricing high-occupancy vehicle program on the Sunol Grade segment of Interstate 680 in Alameda and Santa Clara Counties. The Authority began operating the toll lane in the southbound direction on September 20, 2010. Members of the Authority's Board of Directors are elected officials representing Alameda and Santa Clara Counties.

### **NOTE 2 – MANAGING AGENCY**

Alameda CTC is the managing agency. From the Authority's inception in 2006, Alameda CTC provided all administrative support including office space, staff time, accounting, and insurance. While Alameda CTC continues as the managing agency, it ceased funding these administrative support costs on behalf of the Authority as of July 1, 2012. Accordingly, all of these costs are included in the Statement of Revenues, Expenses, and Changes in Net Position.

### NOTE 3 – SIGNIFICANT ACCOUNTING POLICIES

# **Basis of Presentation and Accounting**

All activities of the Authority are reported using the economic resources measurement focus and the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America, as applicable to governmental agencies. With this measurement focus, all assets and liabilities associated with operations are included on the Statement of Net Position. Revenues are reported when earned and expenses are reported when the related liabilities are incurred.

Enterprise funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services in connection with the Authority's principal ongoing operations. The principal operating revenue of the Authority is the collection of toll revenue.

Operating expenses of the Authority are made up of administrative costs, depreciation, and operations and maintenance costs. Since inception of the Authority, Alameda CTC as the managing agency has provided administrative support and subsidized operations and maintenance costs of the Sunol Smart Carpool Lane through its I-680 Southbound HOT Lane Project. Alameda CTC may continue to cover some costs related to operations and maintenance while utilization of the Sunol Smart Carpool Lane grows and revenue increases to a sustainable level and the Authority is considered solvent. However, as of July 1, 2012, the managing agency no longer funds the Authority's administrative support costs. Accordingly, these costs as well as all other operations and maintenance costs incurred by the Authority are included in the Statement of Revenues, Expenses, and Changes in Net Position as of July 1, 2012.

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

The Authority adheres to accounting principles issued by the Governmental Accounting Standards Board (GASB).

# **Revenue Recognition**

The Authority recognizes toll revenue at the time the toll lane is used, net of funds for invalid or stolen tags, equipment malfunctions, and violations dismissed in court.

### **Net Position**

Net position is reported in the following categories:

- Net investment in capital assets This category includes all capital assets offset by accumulated depreciation. The Authority has no capital related debt.
- Unrestricted This category represents net position of the Authority that is not restricted for any project or other purpose.

State law requires all toll revenues to be used only for programs and projects that benefit the owners of the vehicles paying the tolls within the corridor. The Board has designated \$300,000 of net position for replacement of toll equipment (including hardware and software) and \$200,000 for roadway rehabilitation.

#### **Estimates**

The preparation of basic financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and related disclosures. Accordingly, actual results may differ from those estimates.

### NOTE 4 – CASH

The Authority had \$3,401,536 cash in the bank as of June 30, 2016. The Authority's investment policy follows the investment policy of its managing agency, the Alameda County Transportation Commission.

Cash held in banks is entirely collateralized by the bank holding the deposit. California laws requires banks and savings and loan institutions to pledge government securities with a market value of 110 percent of the deposit or first trust deed mortgage notes with a value of 150 percent of the deposit as collateral for all municipal deposits. This collateral remains with the institution, but is considered to be held in the Authority's name and places the Authority ahead of general creditors of the institution.

Custodial credit risk is the risk that in the event a financial institution or counterparty fails, the Authority would not be able to recover the value of its deposits and investments. At June 30, 2016, the Federal Depository Insurance Corporation insured the Authority's cash deposits up to \$250,000 and the financial institution's trust department collateralized the remainder in the Authority's name.

# NOTES TO FINANCIAL STATEMENTS JUNE 30, 2016

### **NOTE 5 – CAPITAL ASSETS**

Equipment costing \$5,000 or more and having a useful life of more than one year is reported in the Statement of Net Position at historical cost. Capital assets are depreciated using the straight-line method over estimated useful lives of five to twenty years.

Capital asset balances at June 30, 2016, and activity for the year then ended, are as follows:

Ju	ne 30, 2015	Additions		Deletions		Ju	ne 30, 2016
\$	3,119,602	\$	-	\$	-	\$	3,119,602
	(1,168,575)		(141,576)				(1,310,151)
\$	1,951,027	\$	(141,576)	\$	-	\$	1,809,451
	\$ \$	(1,168,575)	\$ 3,119,602 \$ (1,168,575)	\$ 3,119,602 \$ - (1,168,575) (141,576)	\$ 3,119,602 \$ - \$ (1,168,575) (141,576)	\$ 3,119,602 \$ - \$ - (1,168,575) (141,576) -	\$ 3,119,602 \$ - \$ - \$ (1,168,575) (141,576) -

### **NOTE 6 – RISK MANAGEMENT**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. The following is a list of insurance covering operations:

Type of coverage	Dec	luctible			Limits
General Liability	\$	5,000	\$	10,000,000	per occurrence
Public Officials and Employee Errors		5,000		10,000,000	per occurrence/general aggregate
Personal Liability Coverage for					
Board Members		5,000		500,000	per occurrence/general aggregate
<b>Employment Practices Liability</b>		5,000		10,000,000	per occurrence/general aggregate
Employee Benefits Liability		5,000		10,000,000	per occurrence/general aggregate
Employee and Public Officials					
Dishonesty Coverage		5,000		1,000,000	per occurrence
Auto Liability		5,000		10,000,000	per occurrence
Uninsured/Underinsured Motorists		5,000		1,000,000	each accident
Property		5,000	1,	,000,000,000,	per occurrence
Boiler and Machinery		varies		100,000,000	each occurrence
Excess General Liability		-		5,000,000	

No claims exceeded coverage limits over the past three years.